



### What are your challenges with SAM?

Finding ways to optimize software use 37% 47% Lack of resources on SAM team 33% 48% Dealing with new environments (SaaS, cloud, containers) 36% 46% Amount of time/money spent responding to audits 31% 49% Increasing the maturity of our SAM practice 32% 48% 35% 43% Complexity of software vendor use rights Clear and comprehensive visibility into the IT estate 25% 48% Lack of engagement with internal business partners 28% 46% Not being seen as strategic in our organization 25% 46% Lack of a SAM tool 23% 45% 21% 42% Difficulty in using our SAM tool Significant challenge Somewhat of a challenge

N = 503

Source: Flexera 2024 State of ITAM Report

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# Visibility gaps lead to wasted spend and increased risk

This lack of clarity into the technology assets powering the business leads to significant and continued waste—roughly 20-30% across the IT estate. Waste remains a big problem no matter what industry you operate in, and unused or underutilized assets lead to increased risk from vulnerabilities. The end result can mean huge costs to the organization, ranging from ransomware to loss of customer trust.

With limited or unreliable views into the IT estate, deriving the most value from your technology investments becomes increasingly difficult. Restricted intelligence leads to redundant application spend from software sprawl, as well as vendors that overlap and become shelfware. As regulatory compliance shifts and evolves across industries—including those governmental requirements related to environmental social governance (ESG) efforts; customer data and personally identifiable information (PII); and financial, healthcare, insurance and transportation industries—responding to inquiries effectively becomes dubious.

Vulnerability risk skyrockets when organizations can't tell which versions of software are installed on what machines, with data integrity and customer trust falling while ransomware costs blow up budgets. And technical debt rises with outdated, inefficient and, ultimately, high-risk IT assets littering your infrastructure.

# How does technology intelligence help mitigate risk and prioritize for my business?

Organizations struggle with foundational challenges to proactively and efficiently managing their IT estates and with answering questions such as: What do I have? Where am I at risk? What's the impact? What value am I getting from my technology?

That's why it's best to start with the foundation—the technology intelligence that serves as the basis for cross-functional collaboration and strategic decision—making across the organization, from IT asset management (ITAM) and IT service management (ITSM) to security, procurement, cloud and FinOps teams.

Technology Intelligence Platform is the next-generation data and analytics platform for Flexera One. This modern foundation is your system of insight, designed to bridge the gap between ITAM and FinOps and solve critical problems requiring converged data.

# Technology Intelligence Platform in IT Visibility powers business strategy

Now, Technology Intelligence Platform drives Flexera One IT Visibility. Leveraging Technopedia®, the largest and most complete source of technology data, technology intelligence extends across your IT estate to answer the foundational challenges.

Technology Intelligence Platform empowers IT Visibility to provide comprehensive visibility and powerful analytics for your hybrid IT estate. This enables you to rationalize application spend, mitigate risk, improve security and make more strategic decisions. It delivers clean enriched data about your IT assets, reliable business analytics and a consistent source of truth to feed your CMDB, AI models and other enterprise systems.

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## **Keys to IT Visibility with Technology Intelligence Platform**

#### **Unified data platform:**

 Consistent representation of assets across the hybrid IT estate

#### **Queryable inventory API:**

 Next-level data gathering to target the data you need, without additional business intelligence tools

#### **Powerful analytics:**

 Performant, scalable data processing with advanced out-of-the-box and custom reporting

#### **Extensible data:**

 Ingest and transform your technology asset data to provide expansive integration and analysis to all stakeholders, at all levels of the organization

### **Technology Intelligence Platform's business impact with IT Visibility**

Feature	Description
Single source of technology data	Discovery, recognition and normalization from myriad sources leveraging the largest, most complete source of technology data in the world, Technopedia:  Build your trusted view of the IT estate with market-leading coverage across more than 5 million technology products  4,500 unique data updates daily  Vendor and product version history  Definitive rules-based normalization engine  Holistic and comprehensive identification through automated gap-fill
Enrichment and contextualization	Extensible IT market data leveraging Technopedia's intelligence and enrichment to enhance your data and help drive business initiatives:  • Lifecycle data (end of service and support) for software and hardware  • Export normalized data with enriched lifecycle information  • Forecast end of service life (EOSL) issues and avoid security gaps  • Focused organizational data for department/organization, location, cost center, domain/host name and users  • Reduce risk and prioritize remediation with vulnerability assessment on asset inventory from Secunia Research  • Manage open source (OSS) and third-party software to avoid compliance issues and mitigate risk

#### **Feature**

#### **Description**

#### **Data integration**



Improve your CMDB and get the most out of your data and current third-party tooling, including IT service management providers with direct ServiceNow and BMC Remedy integrations. Populate with enriched, normalized content for added clarity and insights:

- Feed clean IT asset inventory into your technology ecosystem via extensible APIs or export. From security to financial operations (FinOps), IT Visibility provides foundational data for myriad business initiatives
- Turn insights into action from the UI and send change requests or packaging updates to downstream systems
- Leverage the Queryable Inventory API to enhance flexibility in data accessibility and simply deliver the data you need for your stakeholders, without the noise

#### **Ease of reporting**



Out-of-the-box and custom reporting for practitioners and leaders:

- Executive level reporting and alerts
- Intuitive analytics designed for exploring, dashboarding, extending and scheduling reports or exports
- Automate notifications for exceptions to governance, operational and security policies
- Create custom reports and customer user workflows to meet your business' needs
- Scalability and performance beyond what's attainable with on-premises solutions

#### **About Flexera**

Flexera helps organizations understand and maximize the value of their technology, saving billions of dollars in wasted spend. Powered by the Flexera Technology Intelligence Platform, our award-winning hybrid IT asset management and FinOps solutions provide comprehensive visibility and actionable insights on an organization's entire IT ecosystem. This intelligence enables IT, finance, procurement and cloud teams to address skyrocketing costs, optimize spend, mitigate risk, and identifies opportunities to create positive business outcomes.

More than 50,000 global organizations rely on Flexera and its Technopedia reference library, the largest repository of technology asset data. Learn more at **flexera.com** 

#### >> NEXT STEPS

Reduce friction and deliver strategic insights with Flexera One IT Visibility with Technology Intelligence Platform

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